

### Monthly Commentary

Alphabet, which we discussed last month had reported strong results (the key concern was search growth and it reaccelerated) was our best performer in July but uncertainties around tariffs impacted our long positions in the luxury space (one of the few industries that still seem to be suffering a tariff overhang).

Our biggest position, Uber, fell during the month after Waymo announced a partnership with Avis to roll out an autonomous (AV) ride service in Dallas. Our view on Uber is that the uncertainty around AV adoption will eventually be resolved in Uber's favour as AV asset owners seek partners to maximise utilisation. Uber reminds us of Visa/ Mastercard during the Buy Now Pay Later boom and Resmed during peak GLP-1 fears - the company is in a long term upgrade cycle, confident in their market position and consistently buying back stock at attractive prices.

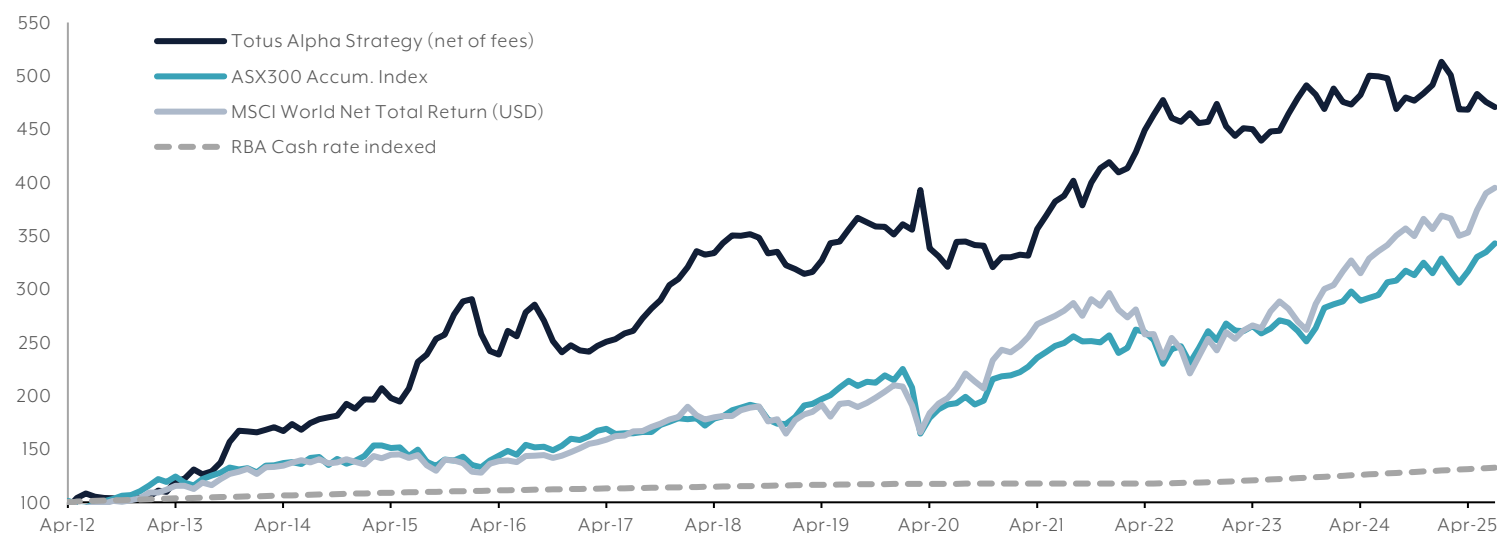
The last few months have been frustrating as our higher than average net exposure hasn't yet translated into returns in a rising equity market. The short book continues to be a material drag on our returns - despite running a smaller exposure it has cost 10% YTD. When markets throw caution to the wind, lower quality and more speculative stocks can outperform established profitable businesses. This feels similar to what we saw in late 2020 during the post-Covid mania which preceded a good 2021 and 2022 for our strategy.

In the last 3 months the intensity of the AI boom has increased with suppliers and customers doubling down on spending as model capabilities continue to leapfrog. In the short term this environment favours "risk on" players but eventually it will either lead to widespread disruption and the emergence of winners and losers across multiple industries or it will lead to an almighty investment hangover.

### Monthly Stock Contribution

Contributors		
Alphabet	Long	+0.9%
Amazon	Long	+0.6%
Ampol	Long	+0.5%
Detractors		
Watches of Switzerland	Long	-0.7%
Uber	Long	-0.4%
Richemont	Long	-0.4%

### Performance Since Inception (base = 100)



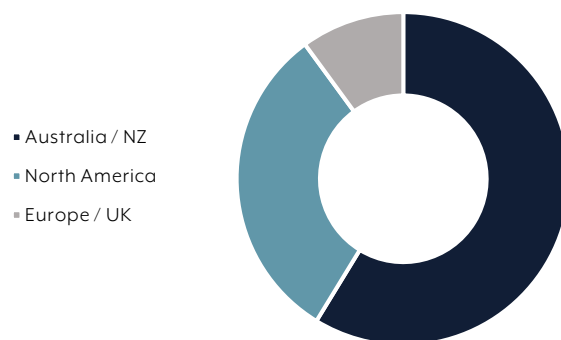
### Performance Summary (net of all fees)

	Totus Alpha Fund	ASX 300 Accum. Index
1 month	-1.0%	2.4%
Calendar YTD	-4.2%	8.9%
1 year	-5.4%	11.9%
3 years p.a.	-0.7%	12.1%
5 years p.a.	6.5%	12.2%
10 years p.a.	7.3%	8.7%
Total since inception	370.6%	242.9%
Since inception p.a.	12.3%	9.7%

### Portfolio Exposure (regional breakdown)

Geography	Long	Short	Net	Gross
Australia / NZ	64%	47%	17%	111%
North America	51%	7%	44%	59%
Europe / UK	19%	0%	19%	19%
<b>TOTAL</b>	<b>135%</b>	<b>54%</b>	<b>81%</b>	<b>189%</b>

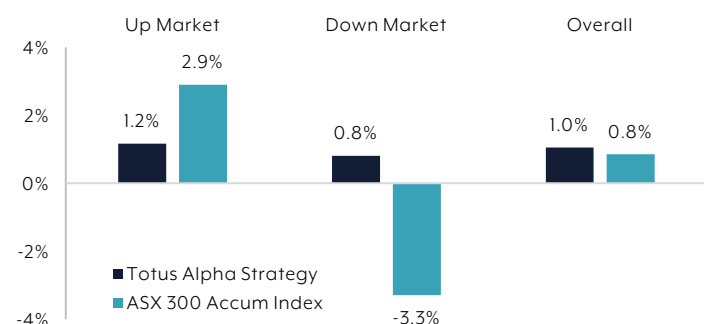
### Gross Exposure as % of Total Exposure



### Month-end Positions & Theme Exposures

Long	Short
48 positions	52 positions
Bricks to Clicks 26%	Market Hedge 13%
Yield with Upside 20%	Market Share Losers 9%
Market Share Gainer 16%	Pricing Pressure 5%

### Average Monthly Performance



### Performance Metrics (since inception)

Outperformance (p.a.) <sup>1</sup>	2.6%
Alpha <sup>2</sup>	12.0%
Beta / Correlation <sup>1</sup>	-0.12 / -0.12
Sharpe Ratio	0.75
Sortino ratio	1.42
Average Exposure - Net / Gross	38% / 207%

### Historical Monthly Performance <sup>3</sup>

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	CYTD
2012				-0.08%	4.13%	4.07%	-2.77%	-1.04%	-0.34%	-1.92%	1.02%	1.26%	4.17%
2013	1.13%	5.31%	-1.06%	9.21%	1.84%	7.21%	-3.49%	2.10%	6.49%	14.16%	6.69%	-0.39%	59.91%
2014	-0.59%	1.44%	1.43%	-2.15%	3.99%	-3.02%	3.70%	2.02%	1.02%	0.87%	6.13%	-2.31%	12.83%
2015	4.60%	-0.20%	5.61%	-4.53%	-1.76%	6.33%	12.14%	3.00%	6.15%	1.52%	7.37%	4.50%	53.54%
2016	0.67%	-11.27%	-6.15%	-1.37%	9.36%	-1.98%	8.82%	2.58%	-5.31%	-7.08%	-4.12%	2.74%	-14.26%
2017	-2.00%	-0.46%	2.18%	1.59%	1.01%	2.05%	0.99%	4.45%	3.42%	2.83%	4.88%	1.78%	25.01%
2018	3.68%	4.61%	-0.99%	0.48%	2.81%	2.03%	-0.02%	0.40%	-0.94%	-4.21%	0.41%	-3.76%	4.20%
2019	-1.10%	-1.42%	0.54%	3.48%	4.94%	0.42%	3.36%	3.04%	-1.15%	-1.07%	-0.14%	-1.94%	9.00%
2020	2.71%	-1.41%	10.42%	-13.88%	-2.20%	-3.04%	7.31%	0.13%	-0.95%	-0.23%	-5.89%	2.89%	-6.12%
2021	0.04%	0.69%	-0.21%	7.47%	3.57%	3.54%	1.48%	3.61%	-5.73%	5.60%	3.35%	1.37%	27.03%
2022	-2.25%	0.96%	3.64%	4.78%	3.23%	3.01%	-3.52%	-0.82%	1.81%	-2.00%	0.22%	3.70%	13.06%
2023	-4.45%	-1.97%	1.60%	-0.14%	-2.46%	2.03%	0.15%	3.49%	3.19%	2.47%	-1.75%	-2.81%	-1.02%
2024	4.11%	-2.55%	-0.55%	1.95%	3.72%	-0.14%	-0.35%	-5.82%	2.35%	-0.63%	1.42%	1.61%	4.80%
2025	4.44%	-2.44%	-6.38%	-0.08%	3.11%	-1.55%	-1.01%						-4.22%

#### Notes:

<sup>1</sup> compared to the ASX 300 Accum. Index.

<sup>2</sup> Alpha - the difference between the Fund's expected returns based on its beta and actual returns.  $\text{Alpha} = R - [R_f + \beta(R_m - R_f)]$  where  $R$  = Realised Fund return;  $R_f$  = the risk-free rate;  $R_m$  = Market/index return;  $\beta$  = Fund's beta.

<sup>3</sup> Post the unit conversion and removal of series performance accounting that took place on 1 November 2019, all performance numbers from 30 November 2019 are for Platform Class (APIR TOT7316AU) units, net of all fees. All performance numbers quoted prior to this time are for Founder Series Main (APIR TOT006AU) units, net of all fees. Past performance should not be taken as an indicator of future performance.

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### Fund Information

Investment Strategy	Absolute return global developed market equity long short
APIR Code	TOT7316AU
Inception date	17 April 2012
Domicile / Currency	Australia / AUD
Management Fee	1.5% p.a. (excl. GST and any RITC)
Performance Fee	20% outperformance of hurdle, HWM
Hurdle	RBA Cash Rate
Minimum Investment	\$250,000
Liquidity	Monthly
Prime Broker	Morgan Stanley
Fund Administrator	Citco
Fund Auditor	EY
Platform availability	Netwealth, BT Panorama, HUB24, Mason Stevens, Powerwrap, Praemium, AMM

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